

MAR 22 2021

Approved

REQUEST FOR AGENDA PLACEMENT FORM

Submission Deadline - Tuesday, 12:00 PM before Court Dates

SUBMITTED BY: Ralph McBroom
TODAY'S DATE: March 15, 2021

DEPARTMENT: Purchasing

SIGNATURE OF DEPARTMENT HEAD:

REQUESTED AGENDA DATE: March 22, 2021

SPECIFIC AGENDA WORDING: Consideration of VTI Security for the replacement and repair of the damaged Access Control and Video Surveillance Systems at the Guinn Justice Center under the Tarrant County Cooperative Contract 2020-143 for \$175,322.01 and \$7,539.68 for 3 years software support payable at the end of the 1- year warranty period.

PERSON(S) TO PRESENT ITEM: Ralph McBroom C.P.M.

SUPPORT MATERIAL: (See attached)

| | |
|--|-----------------------|
| TIME: 5 min | ACTION ITEM: X |
| (Anticipated number of minutes needed to discuss item) | WORKSHOP |
| | CONSENT: |
| | EXECUTIVE: |

STAFF NOTICE:

| | |
|----------------------------|-------------------------------|
| COUNTY ATTORNEY: | IT DEPARTMENT: |
| AUDITOR: | PURCHASING DEPARTMENT: |
| PERSONNEL: | PUBLIC WORKS: |
| BUDGET COORDINATOR: | OTHER: SO |

*****This Section to be completed by County Judge's Office*****

ASSIGNED AGENDA DATE: _____

REQUEST RECEIVED BY COUNTY JUDGE'S OFFICE _____

COURT MEMBER APPROVAL _____ Date _____



To: Ralph McBroom
Johnson County
204 South Buffalo Street
Cleburne, TX. 76033-5404

From: Keith Russell
2004 East Randol Mill Road, Suite 503
Arlington, TX. 76001

Dear Ralph,

Thank you for the opportunity to provide pricing on the replacement of the damaged equipment and for allowing me to suggest an option for the HIKVision video surveillance system that needs replacement. This pricing is in accordance with the pricing guaranteed by our Tarrant County interlocal contract number 2020-143, and will adhere to the same terms and conditions contained under that contract.

Over the last few weeks your team has allowed my technicians and I to assess the state of your current security systems and we have put together three cost proposals that follow this cover letter. The first proposal Johnson County Security Budgetary Proposal 134824 3-11-2021 provides for the replacement of the damaged Keri access control system, the monitors computers, mounts, and 4 cameras that were also damaged during the weather event. The second proposal will replace the antiquated HIKVision system that also presents an IT Security concern because of who the manufacturer is owned by and is black listed by the federal government because of those security concerns. That proposal Johnson County Video Surveillance System Replacement Proposal 135544 3-11-2021 will also have the added benefit of being open architecture and on the same software platform as the new access control system. The last proposal shows the manufacturers software support options for 1 year or 3 years that will need to be purchased after the first year. This support is needed to ensure that the software of the access control and video surveillance system continue to work properly and can accept the most current server, operating systems, camera, card reader, and other technology that may be added or changed on the system in the future. That proposal is Johnson County Software Support 1- and 3-Year Options Proposal 135608 3-11-2021.

I believe the best solution would be to move forward with proposals 134824 (\$79,834.14) and 135544 (\$95,487.87) that **total \$175,322.01**, with the understanding that at the end of the 1-year warranty the county will need to decide to purchase the 1 year (\$3,141.60) or 3 year (\$7,539.68) software support to keep the software current. The solution moves the county away from the proprietary distributed systems currently in place, to an open-architecture, unified, enterprise class system that provides a robust



solution that is expandable, maintainable, and serviceable. The best feature of moving to an open-architecture solution is that it allows for the County to be in control of not only who you choose as your technology partner going forward, but it also allows for the flexibility to change to a completely different solution by purchasing software instead of replacing hardware.

Thank you again for the opportunity to provide a solution for your security needs. Please let me know if I can provide any additional information or help in any way.

Best Regards,

Keith Russell

Keith Russell



Johnson County - Access Control and Video Surveillance Replacement and Repair Proposal

Proposal # 134824

Prepared for:

| | | | |
|----------|---|---------------------|----------------|
| Name: | Clint McDaniel | Proposal Issued: | March 11, 2021 |
| Company: | Johnson County - Guinn Court House | Proposal Valid to: | May 10, 2021 |
| Address: | 204 South Buffalo Street Cleburne, TX 76033-5404 | Proposal Issued by: | Keith Russell |

Statement of Confidentiality

This Proposal is confidential and contains proprietary information and intellectual property of VTI Security. Neither this Proposal nor any of the information contained herein may be reproduced or disclosed without the express written permission of VTI Security.

Statement of Work

VideoTronix, Incorporated dba VTI Security is pleased to provide this proposal for your review and consideration. Our proposal is representative of the necessary technology solutions to effectively serve you with the highest regards to quality in products and installation workmanship.

Below please find a detailed project scope, equipment list, pricing summary, and a section covering terms and conditions.

This proposal will provide for the replacement of panels, computers, monitors, keyboards, mouse, and software that was damaged by the water pipe bursting and flooding servers, computers, monitors, and system information that was kept on the servers.

This proposal also includes running new wire or re-terminating existing wire runs in the 19" rack, and Security Operations Center (SOC) that was flooded by the burst pipe.

This proposal is budgetary and provides for the migration of the current Keri System to a new open architecture access control system that will reuse any undamaged hardware, wire infrastructure, and power supplies.

This proposal provides for the replacement of 4 cameras that were damaged by the pipe bursting.

- 2 analog cameras, 1 analog PTZ camera, and 1 IP camera.

- These cameras will need to have the existing camera licenses transferred to them



Proposal # 134824
Date: 3/2/2021

- The customer will provide 120 VAC circuits at the server, and panel locations.
- This proposal includes User training on the system as well as 1 year of Manufacturers software support.
- The client will provide a network connection for the 4 panels, and 4 cameras.
- A Lift is not provided in this proposal, but may be needed to get to the one PTZ camera location.



Proposal # 134824

Date: 3/2/2021

| PART NUMBER | PART DESCRIPTION | QTY | UNIT PRICE | TOTAL PRICE |
|----------------------|--|--------|------------|-------------|
| | Hardware and Software | | | |
| | Base Software | | | |
| GSC-5.9 | Software Version 5.9 | 1.00 | \$0.00 | \$0.00 |
| GSC-BASE-5.9 | Genetec Security Center Base Package, Version 5.9 | 1.00 | \$0.00 | \$0.00 |
| GSC-SY-P | GSC Synergis Professional Base Software Package | 1.00 | \$2,993.42 | \$2,993.42 |
| GSC-1U | Security Desk Client | 3.00 | \$256.58 | \$769.74 |
| | Access Control | | | |
| SY-CLOUDLINK | Synergis Cloud Link, 2GB RAM, 16GB Flash, Synergis Image | 1.00 | \$885.50 | \$885.50 |
| SY-EP1502 | Mercury Intelligent Controller, 16MB RAM Ethernet 8In/4Out/2Rd | 4.00 | \$1,108.80 | \$4,435.20 |
| SY-MR52-S3 | Mercury MR52 2-Reader Interface Module, Series 3 | 16.00 | \$544.39 | \$8,710.24 |
| | Video Monitors, Mounts, and Client Computers | | | |
| VZ-32CMP | LED Monitor, 32", Commercial Grade | 1.00 | \$448.91 | \$448.91 |
| VZ-43UHD | 43" 4K LED 60Hz Black Metal Bezel Monitor | 5.00 | \$1,280.51 | \$6,402.55 |
| VZ-65UHD | LED Monitor, 65", 4K 60Hz, Black Metal Bezel | 3.00 | \$2,434.74 | \$7,304.22 |
| 120AM4370 | Monitor Mount, Full Motion, 43-70" | 8.00 | \$159.99 | \$1,279.92 |
| SVW-300E-SF2-1000-I7 | Small Form Factor Workstation, NVidia | 1.00 | \$2,407.00 | \$2,407.00 |
| BCDT03-PWS-8I3-EMB | Tower Video Workstation, Professional, 3-Bay, Core i3-8100 Intel UHD 630 | 4.00 | \$1,840.30 | \$7,361.20 |
| HDMM50 | HDMI Cable, Male to Male, 50' | 10.00 | \$60.47 | \$604.70 |
| CAT6003 | Network Jumper, Cat6, Black Jacket, 3' | 1.00 | \$1.75 | \$1.75 |
| CAT6BLACKPLEN-1000 | Cable, Cat6, Plenum, Black, 1000' | 2.00 | \$422.86 | \$845.72 |
| | Cameras replacement because of Pipe Burst | | | |
| QNP-6230H | Camera, PTZ, 23x Optical Zoom, 2MP | 1.00 | \$956.25 | \$956.25 |
| QNV-6082R | Camera, Dome, Outdoor, 2MP @ 30fps | 3.00 | \$300.94 | \$902.82 |
| SUBCONTRACTOR | Subcontractor CAT6 Data Drop for Analog Cameras | 3.00 | \$175.00 | \$525.00 |
| | Labor | | | |
| INSTALL | Installation Labor | 276.00 | \$110.00 | \$30,360.00 |
| ENGINEER | Engineering Labor | 12.00 | \$110.00 | \$1,320.00 |
| PROJ MGMT | Project Management Labor | 12.00 | \$110.00 | \$1,320.00 |



Proposal # 134824
Date: 3/2/2021

| | | | | |
|---------------------|-----------------------------|------|-------------------|-------------|
| FREIGHT | Freight Charges | 1.00 | \$0.00 | \$0.00 |
| SHOP-SUPPLIES | Miscellaneous Supplies | 1.00 | \$0.00 | \$0.00 |
| 1-YEAR-VTI-WARRANTY | 1 yr. Workmanship Line Item | 1.00 | \$0.00 | \$0.00 |
| | | | SUBTOTAL: | \$79,834.14 |
| | | | SALES TAX: | \$0.00 |
| | | | TOTAL: | \$79,834.14 |



Proposal # 134824

Date: 3/2/2021

Project Clarifications

Included:

| | | |
|---------------------------------|---|--|
| Server/Workstation Hardware | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |
| Network Hardware | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Electrified Locking Hardware | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Cable and Installation | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |
| Permits Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| After-Hours Inspection Included | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Electrical Subcontract | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Intrusion Monitoring Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Man Lift Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Prevailing Wage/Davis Bacon | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Bid/Payment/Performance Bond | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

- All work proposed herein, shall be performed during normal business hours Monday - Friday 8:00 am - 5:00 pm.
- Provision or installation of conduit, wire, boxes, fittings or other electrical installation materials is excluded unless specifically listed under inclusions or project detail.
- Customer is to provide static IP addresses and network connections at security panel locations.
- Twenty-Five percent (25%) of the proposed sell price shall be payable to VTI Security for project mobilization. Mobilization shall be invoiced and due upon customer acceptance of this proposal.
- VTI Security is not responsible for fire alarm connections. If a fire alarm connection is required by code or local authority for locking hardware to release on a fire alarm, that fire alarm connection and the cost associated with it are the responsibility of the owner. The fire alarm connection must be located in the same room as the lock power supply. All work associated with the fire alarm system must be performed by a certified fire alarm contractor.
- VTI Security recommends using new equipment for each project. In some instances the customer may request the use of existing equipment and/or cabling. VTI Security is not responsible for the operability of existing equipment or cabling. Existing equipment and/or cabling will be evaluated during installation and assessed for correct operability, compatibility and functionality. It will be the sole discretion of VTI Security to determine if the existing equipment and/or cabling have the correct operability, compatibility and functionality. If the existing equipment and/or cabling does not meet manufacturer and code requirements, pricing for appropriate equipment and/or cabling will be provided by VTI Security to the Owner. VTI Security is not responsible for the costs of replacing existing equipment and/or cabling that does not meet the required operability, compatibility and/or functionality for use with the new system.



Proposal # 134824

Date: 3/2/2021

Project Management Services

The project manager will serve as the primary point of contact for VTI and the customer throughout the project. Their services include the responsibility for coordinating/scheduling all labor supplied by VTI with other labor/trades; coordinate the procurement and delivery of any/all equipment, software or licensing provided by VTI; delivery of any engineering or training services/documentation; quality control of workmanship; commissioning, punch list, close out and project sign off according to the written scope of work agreed to by all parties. The project manager may be involved in regular or periodic meetings but their role and frequency must be incorporated as part of this scope of work. Additional assistance or services may be provided for with a properly authorized change order.

Engineering Services

VTI Security has provided the following Engineering Services as part of your proposal. To provide these services, AutoCAD files of your floorplans will be required.

Standard Engineering Package

The VTI Standard Engineering Package is included as a base minimum to ensure Scope compliance, general floor plan layout of equipment, riser one-line, and programming schedule. This package provides both you and VTI with a basic summary of system layout.



Proposal # 134824

Date: 3/2/2021

Summary of Costs

| | |
|--------------------|-------------|
| Equipment: | \$46,309.14 |
| Labor: | \$33,000.00 |
| Subcontractor: | \$525.00 |
| Freight: | \$0.00 |
| Service contracts: | \$0.00 |
| Subtotal: | \$79,834.14 |
| Sales Tax: | \$0.00 |
| Total: | \$79,834.14 |

Acceptance

The following signatures reflect acceptance and authorization of this Proposal - Statement of Work and are bound by the following Terms & Conditions of this Agreement or as otherwise negotiated through a Master Services Agreement executed by both Parties.

CLIENT: **Johnson County**

COMPANY: **VTI Security**

DATE: March 22, 2021

DATE: 3-11-2021

SIGNATURE: 

SIGNATURE: Keith Russell

PRINT: County Judge, Roger Harmon

PRINT: Keith Russell

PO: _____

SALES REP: Keith Russell

PHONE: (806)576-3369 EXT 377

EMAIL: Keith.Russell@vtisecurity.com

CLIENT SERVICES



PREVENTATIVE MAINTENANCE

Preventative maintenance is a critical component of any security system. It ensures that all components are functioning properly and that any potential issues are identified and resolved before they become major problems. This service includes regular inspections, testing, and updates to the system. Preventative maintenance is performed on a regular schedule, typically quarterly or bi-annually, depending on the system and the level of service. This service is included in all service protection plans.

SERVICE PROTECTION PLANS

Service protection plans provide comprehensive coverage for your security system. They include everything you need to get the most out of your investment, from preventative maintenance to emergency response. There are four levels of service protection plans available: Standard, Priority, Silver, and Platinum. Each level offers different benefits and response times, allowing you to choose the plan that best fits your needs and budget. All plans include 24/7 monitoring and support.

ADDITIONAL/MANAGED SERVICES

- Video storage and management
- System upgrades and expansion
- System integration with other security systems
- System integration with other building systems
- System integration with other business systems
- System integration with other IT systems
- System integration with other communication systems
- System integration with other access control systems
- System integration with other fire and life safety systems
- System integration with other environmental control systems
- System integration with other energy management systems
- System integration with other asset management systems
- System integration with other risk management systems
- System integration with other compliance systems
- System integration with other regulatory systems
- System integration with other industry standards
- System integration with other best practices
- System integration with other industry trends
- System integration with other industry innovations
- System integration with other industry solutions
- System integration with other industry services
- System integration with other industry products
- System integration with other industry partners
- System integration with other industry stakeholders
- System integration with other industry associations
- System integration with other industry organizations
- System integration with other industry groups
- System integration with other industry networks
- System integration with other industry communities
- System integration with other industry forums
- System integration with other industry events
- System integration with other industry conferences
- System integration with other industry seminars
- System integration with other industry workshops
- System integration with other industry webinars
- System integration with other industry podcasts
- System integration with other industry newsletters
- System integration with other industry magazines
- System integration with other industry journals
- System integration with other industry books
- System integration with other industry reports
- System integration with other industry research
- System integration with other industry analysis
- System integration with other industry insights
- System integration with other industry trends
- System integration with other industry forecasts
- System integration with other industry predictions
- System integration with other industry outlooks
- System integration with other industry perspectives
- System integration with other industry opinions
- System integration with other industry views
- System integration with other industry beliefs
- System integration with other industry attitudes
- System integration with other industry behaviors
- System integration with other industry actions
- System integration with other industry reactions
- System integration with other industry responses
- System integration with other industry initiatives
- System integration with other industry programs
- System integration with other industry projects
- System integration with other industry campaigns
- System integration with other industry efforts
- System integration with other industry endeavors
- System integration with other industry ventures
- System integration with other industry enterprises
- System integration with other industry organizations
- System integration with other industry institutions
- System integration with other industry establishments
- System integration with other industry organizations
- System integration with other industry associations
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- System integration with other industry networks
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- System integration with other industry webinars
- System integration with other industry podcasts
- System integration with other industry newsletters
- System integration with other industry magazines
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- System integration with other industry books
- System integration with other industry reports
- System integration with other industry research
- System integration with other industry analysis
- System integration with other industry insights
- System integration with other industry trends
- System integration with other industry forecasts
- System integration with other industry predictions
- System integration with other industry outlooks
- System integration with other industry perspectives
- System integration with other industry opinions
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- System integration with other industry beliefs
- System integration with other industry attitudes
- System integration with other industry behaviors
- System integration with other industry actions
- System integration with other industry reactions
- System integration with other industry responses
- System integration with other industry initiatives
- System integration with other industry programs
- System integration with other industry projects
- System integration with other industry campaigns
- System integration with other industry efforts
- System integration with other industry endeavors
- System integration with other industry ventures
- System integration with other industry enterprises

STANDARD SERVICE SLA

On-site/remote response time within 5 business days, confirm request within 2 hours of receipt, ETA within 8 hours

PRIORITY SERVICE SLA

(Silver, Gold & Platinum)
 On-site/remote response time within 2 business days; confirm request within 2 hours; ETA within 4 hours

EMERGENCY SERVICE SLA

(Silver+, All Gold & Platinum)
 Same day, on-site, and remote response, confirmation and ETA within .5 hour

SERVICE PROTECTION PLAN LEVELS

| Service Level | 24/7 Monitoring | 24/7 Alarm | 24/7 Dispatch | 24/7 On-site | 24/7 Remote | 24/7 Troubleshooting | 24/7 System Updates | 24/7 System Integration | 24/7 System Maintenance | 24/7 System Repairs | 24/7 System Replacements | 24/7 System Upgrades | 24/7 System Expansion | 24/7 System Integration | 24/7 System Maintenance | 24/7 System Repairs | 24/7 System Replacements | 24/7 System Upgrades | 24/7 System Expansion |
|---------------|-----------------|------------|---------------|--------------|-------------|----------------------|---------------------|-------------------------|-------------------------|---------------------|--------------------------|----------------------|-----------------------|-------------------------|-------------------------|---------------------|--------------------------|----------------------|-----------------------|
| Platinum | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Gold + | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Gold | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Silver + | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Silver | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Bronze | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |

24/7 Dispatch
 24/7 On-site
 24/7 Remote
 24/7 Troubleshooting
 24/7 System Updates
 24/7 System Integration
 24/7 System Maintenance
 24/7 System Repairs
 24/7 System Replacements
 24/7 System Upgrades
 24/7 System Expansion

NATIONAL DISPATCH
 800.861.0828
 service@VtiSecurity.com

EMERGENCY
 AFTER HOURS DISPATCH
 800.861.0828



Johnson County - Video Surveillance Replacement Proposal

Proposal # 135544

Prepared for:

Name: Clint McDaniel
Company: Johnson County - Guinn Court House
Address: 204 South Buffalo Street
Cleburne, TX 76033-5404

Proposal Issued: March 11, 2021
Proposal Valid to: May 10, 2021
Proposal Issued by: Keith Russell

Statement of Confidentiality

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Statement of Work

VideoTronix, Incorporated dba VTI Security is pleased to provide this proposal for your review and consideration. Our proposal is representative of the necessary technology solutions to effectively serve you with the highest regards to quality in products and installation workmanship.

Below please find a detailed project scope, equipment list, pricing summary, and a section covering terms and conditions.

This proposal provides for the replacement of the existing HIKVision Video Camera system in accordance to the camera counts below. This included 37 new CAT6 cable runs to the existing analog camera locations. The client will provide POE network connections for all cameras.

89 Total Camera Count – (2 Analog, 1 Analog PTZ, and 1 IP camera were removed from the counts as they will be replaced under the water damage proposal)

49 IP Network -- 10 of these are at the APO and 1 Camera is at Judge McBroom's building

8 IP PTZ (pan tilt zoomo)

11 Analog PTZ (very old coax)

21 Analog (very old coax)

5 Video Recorders at the Control Room --- 2 Coax 16-Channel Recorders (DVR) and 3 IP 16 Channel Recorders (NVR)

1 16-Channel NVR at APO first floor

- The below cameras will directly replace the existing cameras using the same mounts. If a different mount is needed additional costs or different model of camera may need to be used.
- No man-lift is included in this proposal, but if needed will be billed as a pass through to the county.



Proposal # 135544

Date: 3/11/2021

| PART NUMBER | PART DESCRIPTION | QTY | UNIT PRICE | TOTAL PRICE |
|-----------------------|--|--------|-------------------|-------------|
| | Hardware and Software | | | |
| | Video Surveillance | | | |
| SV-1010E-R4-32T-8-110 | Streamvault Appliance, 1U 4-Bay, Rackmount, Silver, 4110, 32TB | 2.00 | \$7,051.00 | \$14,102.00 |
| GSC-OM-P | GSC Omnicast Professional Package | 1.00 | \$966.45 | \$966.45 |
| GSC-OM-P-1C | GSC Omnicast Camera Connection | 89.00 | \$196.71 | \$17,507.19 |
| | If HIK-Vision Cameras have to be replaced | | | |
| QNP-6230H | Camera, PTZ, 23x Optical Zoom, 2MP | 18.00 | \$956.25 | \$17,212.50 |
| QND-6082R | Camera, Dome, Indoor, 2 MP @ 30fps | 43.00 | \$258.19 | \$11,102.17 |
| QNV-6082R | Camera, Dome, Outdoor, 2MP @ 30fps | 24.00 | \$300.94 | \$7,222.56 |
| SUBCONTRACTOR | Subcontractor CAT6 Data Drop for Analog Cameras | 37.00 | \$175.00 | \$6,475.00 |
| | Labor | | | |
| INSTALL | Installation Labor | 156.00 | \$110.00 | \$17,160.00 |
| ENGINEER | Engineering Labor | 16.00 | \$110.00 | \$1,760.00 |
| PROJ MGMT | Project Management Labor | 18.00 | \$110.00 | \$1,980.00 |
| FREIGHT | Freight Charges | 1.00 | \$0.00 | \$0.00 |
| SHOP-SUPPLIES | Miscellaneous Supplies | 1.00 | \$0.00 | \$0.00 |
| 1-YEAR-VTI-WARRANTY | 1 yr. Workmanship Line Item | 1.00 | \$0.00 | \$0.00 |
| | | | SUBTOTAL: | \$95,487.87 |
| | | | SALES TAX: | \$0.00 |
| | | | TOTAL: | \$95,487.87 |



Proposal # 135544

Date: 3/11/2021

Project Clarifications

Included:

| | | |
|---------------------------------|---|--|
| Server/Workstation Hardware | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |
| Network Hardware | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Electrified Locking Hardware | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Cable and Installation | <input checked="" type="checkbox"/> Yes | <input type="checkbox"/> No |
| Permits Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| After-Hours Inspection Included | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Electrical Subcontract | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Intrusion Monitoring Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Man Lift Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Prevailing Wage/Davis Bacon | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Bid/Payment/Performance Bond | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

- All work proposed herein, shall be performed during normal business hours Monday - Friday 8:00 am - 5:00 pm.
- Provision or installation of conduit, wire, boxes, fittings or other electrical installation materials is excluded unless specifically listed under inclusions or project detail.
- Customer is to provide static IP addresses and network connections at security panel locations.
- Twenty-Five percent (25%) of the proposed sell price shall be payable to VTI Security for project mobilization. Mobilization shall be invoiced and due upon customer acceptance of this proposal.
- VTI Security is not responsible for fire alarm connections. If a fire alarm connection is required by code or local authority for locking hardware to release on a fire alarm, that fire alarm connection and the cost associated with it are the responsibility of the owner. The fire alarm connection must be located in the same room as the lock power supply. All work associated with the fire alarm system must be performed by a certified fire alarm contractor.
- VTI Security recommends using new equipment for each project. In some instances the customer may request the use of existing equipment and/or cabling. VTI Security is not responsible for the operability of existing equipment or cabling. Existing equipment and/or cabling will be evaluated during installation and assessed for correct operability, compatibility and functionality. It will be the sole discretion of VTI Security to determine if the existing equipment and/or cabling have the correct operability, compatibility and functionality. If the existing equipment and/or cabling does not meet manufacturer and code requirements, pricing for appropriate equipment and/or cabling will be provided by VTI Security to the Owner. VTI Security is not responsible for the costs of replacing existing equipment and/or cabling that does not meet the required operability, compatibility and/or functionality for use with the new system.



Proposal # 135S44

Date: 3/11/2021

Project Management Services

The project manager will serve as the primary point of contact for VTI and the customer throughout the project. Their services include the responsibility for coordinating/scheduling all labor supplied by VTI with other labor/trades; coordinate the procurement and delivery of any/all equipment, software or licensing provided by VTI; delivery of any engineering or training services/documentation; quality control of workmanship; commissioning, punch list, close out and project sign off according to the written scope of work agreed to by all parties. The project manager may be involved in regular or periodic meetings but their role and frequency must be incorporated as part of this scope of work. Additional assistance or services may be provided for with a properly authorized change order.

Engineering Services

VTI Security has provided the following Engineering Services as part of your proposal. To provide these services, AutoCAD files of your floorplans will be required.

Standard Engineering Package

The VTI Standard Engineering Package is included as a base minimum to ensure Scope compliance, general floor plan layout of equipment, riser one-line, and programming schedule. This package provides both you and VTI with a basic summary of system layout.



Proposal # 135544

Date: 3/11/2021

Summary of Costs

| | |
|--------------------|-------------|
| Equipment: | \$68,112.87 |
| Labor: | \$20,900.00 |
| Subcontractor: | \$6,475.00 |
| Freight: | \$0.00 |
| Service contracts: | \$0.00 |
| Subtotal: | \$95,487.87 |
| Sales Tax: | \$0.00 |
| Total: | \$95,487.87 |

Acceptance

The following signatures reflect acceptance and authorization of this Proposal - Statement of Work and are bound by the following Terms & Conditions of this Agreement or as otherwise negotiated through a Master Services Agreement executed by both Parties.

CLIENT: **Johnson County**

DATE: March 22, 2021

SIGNATURE: 

PRINT: County Judge, Roger Harmon

PO: _____

COMPANY: **VTI Security**

DATE: 3-11-2021

SIGNATURE: 

PRINT: Keith Russell

SALES REP: Keith Russell

PHONE: (806)576-3369 EXT 377

EMAIL: Keith.Russell@vtisecurity.com



Proposal # 135544

Date: 3/11/2021

CLIENT SERVICES



PREVENTATIVE MAINTENANCE

Preventative maintenance is a critical component of any security system. It ensures that all components are functioning properly and that any potential issues are identified and resolved before they become a problem. This includes regular testing of cameras, sensors, and access control systems, as well as software updates and hardware replacements. Preventative maintenance also includes training for staff on how to use the system and how to respond to emergencies.

SERVICE PROTECTION PLANS

Service protection plans provide a comprehensive set of services designed to protect your investment in your security system. These plans typically include preventative maintenance, 24/7 monitoring, and emergency response. They also often include additional services such as system upgrades, software updates, and training. Service protection plans are available for a variety of system types and sizes, and they can be tailored to meet your specific needs.

ADDITIONAL/MANAGED SERVICES

- 24/7 Monitoring
- Alarm Monitoring
- Video Monitoring
- Access Control Monitoring
- System Upgrades
- Software Updates
- Hardware Replacements
- Training
- Emergency Response
- System Testing
- System Integration
- System Configuration
- System Troubleshooting
- System Repair
- System Replacement

STANDARD SERVICE SLA

On-site/remote response time within 4 business days, confirm request within 2 hours of receipt, ETA within 8 hours

PRIORITY SERVICE SLA

(Silver, Gold & Platinum)
On-site/remote response time within 2 business days; confirm request within 2 hours; ETA within 4 hours

EMERGENCY SERVICE SLA

(Silver+, All Gold & Platinum)
Same day, on-site, and remote response, confirmation and ETA within 1 hour

SERVICE PROTECTION PLAN LEVELS

| Coverage Options | 24/7 Monitoring | Video 24/7 | Access 24/7 | Labr Only | Labr + Equipment | Preventive Maintenance | Top Charge | 24/7 Monitoring | Scheduled Inspections | Standard Response | Priority Response | Emergency Response | 24 Hour Emergency Response |
|------------------|-----------------|------------|-------------|-----------|------------------|------------------------|------------|-----------------|-----------------------|-------------------|-------------------|--------------------|----------------------------|
| Platinum | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Gold + | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Gold | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Silver + | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Silver | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Bronze | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |

24/7 Monitoring

24/7 monitoring is a critical component of any security system. It ensures that all components are functioning properly and that any potential issues are identified and resolved before they become a problem. This includes regular testing of cameras, sensors, and access control systems, as well as software updates and hardware replacements. 24/7 monitoring also includes training for staff on how to use the system and how to respond to emergencies.

NATIONAL DISPATCH

800.863.0828

www.vti-security.com

10000 W. 16th Ave. Suite 1000

Denver, CO 80202

EMERGENCY

AFTER HOURS DISPATCH

800.863.0828



Johnson County - Access Control and Video Surveillance Replacement and Repair Proposal

Proposal # 135608

Prepared for:

Name:

Proposal Issued: March 11, 2021

Company: Johnson County - Guinn Court House

Proposal Valid to: May 10, 2021

Address: 204 South Buffalo Street

Proposal Issued by: Keith Russell

Cleburne, TX 76033-5404

Statement of Confidentiality

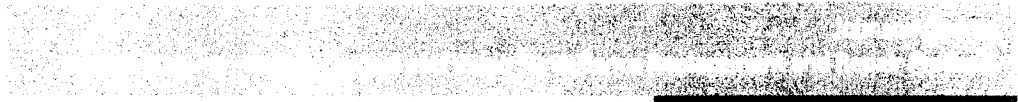
This Proposal is confidential and contains proprietary information and intellectual property of VTI Security. Neither this Proposal nor any of the information contained herein may be reproduced or disclosed without the express written permission of VTI Security.

Statement of Work

VideoTronix, Incorporated dba VTI Security is pleased to provide this proposal for your review and consideration. Our proposal is representative of the necessary technology solutions to effectively serve you with the highest regards to quality in products and installation workmanship.

Below please find a detailed project scope, equipment list, pricing summary, and a section covering terms and conditions.

This proposal provides equipment only pricing options for 1 year of manufacturers software support and 3 year of manufacturers software support. This will provide upgrades, software patches, and keep the licensing current on the system for the below listed times.



Proposal # 135608
Date: 3/11/2021

| PART NUMBER | PART DESCRIPTION | QTY | UNIT PRICE | TOTAL PRICE |
|--------------|--|-------|----------------------------|--------------------------|
| | Software support | | | |
| | 1 year Manufacturers Software Support | | | |
| ADV-RDR-P-1Y | SMA for 1 Synergis Pro Reader, 1 Year | 40.00 | \$10.01 | \$400.40 |
| ADV-CAM-P-1Y | SMA for 1 Omnicast Pro Camera, 1 Year | 89.00 | \$30.80 | \$2,741.20 |
| | | | <u>1 year total</u> | <u>\$3,141.60</u> |
| | 3 Year Manufacturers Software Support | | | |
| | 3 Year Manufacturers Software Support | | | |
| ADV-RDR-P-3Y | Advantage for 1 Synergis Pro Reader, 3 Years | 40.00 | \$24.02 | \$960.80 |
| ADV-CAM-P-3Y | Advantage for 1 Omnicast Pro Camera, 3 Years | 89.00 | \$73.92 | \$6,578.88 |
| | | | <u>3 year total</u> | <u>\$7,539.68</u> |
| | | | SUBTOTAL: | \$ |
| | | | SALES TAX: | \$ |
| | | | TOTAL: | \$ |



Proposal # 135608

Date: 3/11/2021

Project Clarifications

Included:

| | | |
|---------------------------------|------------------------------|--|
| Server/Workstation Hardware | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Network Hardware | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Electrified Locking Hardware | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Cable and Installation | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Permits Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| After-Hours Inspection Included | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Electrical Subcontract | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Intrusion Monitoring Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Man Lift Required | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Prevailing Wage/Davis Bacon | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |
| Bid/Payment/Performance Bond | <input type="checkbox"/> Yes | <input checked="" type="checkbox"/> No |

- All work proposed herein, shall be performed during normal business hours Monday - Friday 8:00 am - 5:00 pm.
- Provision or installation of conduit, wire, boxes, fittings or other electrical installation materials is excluded unless specifically listed under inclusions or project detail.
- Customer is to provide static IP addresses and network connections at security panel locations.
- Twenty-Five percent (25%) of the proposed sell price shall be payable to VTI Security for project mobilization. Mobilization shall be invoiced and due upon customer acceptance of this proposal.
- VTI Security is not responsible for fire alarm connections. If a fire alarm connection is required by code or local authority for locking hardware to release on a fire alarm, that fire alarm connection and the cost associated with it are the responsibility of the owner. The fire alarm connection must be located in the same room as the lock power supply. All work associated with the fire alarm system must be performed by a certified fire alarm contractor.
- VTI Security recommends using new equipment for each project. In some instances the customer may request the use of existing equipment and/or cabling. VTI Security is not responsible for the operability of existing equipment or cabling. Existing equipment and/or cabling will be evaluated during installation and assessed for correct operability, compatibility and functionality. It will be the sole discretion of VTI Security to determine if the existing equipment and/or cabling have the correct operability, compatibility and functionality. If the existing equipment and/or cabling does not meet manufacturer and code requirements, pricing for appropriate equipment and/or cabling will be provided by VTI Security to the Owner. VTI Security is not responsible for the costs of replacing existing equipment and/or cabling that does not meet the required operability, compatibility and/or functionality for use with the new system.



Proposal # 135608

Date: 3/11/2021

Project Management Services

The project manager will serve as the primary point of contact for VTI and the customer throughout the project. Their services include the responsibility for coordinating/scheduling all labor supplied by VTI with other labor/trades; coordinate the procurement and delivery of any/all equipment, software or licensing provided by VTI; delivery of any engineering or training services/documentation; quality control of workmanship; commissioning, punch list, close out and project sign off according to the written scope of work agreed to by all parties. The project manager may be involved in regular or periodic meetings but their role and frequency must be incorporated as part of this scope of work. Additional assistance or services may be provided for with a properly authorized change order.

Engineering Services

VTI Security has provided the following Engineering Services as part of your proposal. To provide these services, AutoCAD files of your floorplans will be required.

No Engineering Package

No Engineering Packages have been included in this proposal. If you wish to purchase an Engineering Package, please contact your Account Manager.



Proposal # 135608

Date: 3/11/2021

Summary of Costs

| | |
|--------------------|--------|
| Equipment: | \$0.00 |
| Labor: | \$0.00 |
| Subcontractor: | \$0.00 |
| Freight: | \$0.00 |
| Service contracts: | \$0.00 |
| Subtotal: | \$0.00 |
| Sales Tax: | \$0.00 |
| Total: | \$0.00 |

Acceptance

The following signatures reflect acceptance and authorization of this Proposal - Statement of Work and are bound by the following Terms & Conditions of this Agreement or as otherwise negotiated through a Master Services Agreement executed by both Parties.

CLIENT: **Johnson County**

COMPANY: **VTI Security**

DATE: March 22, 2021

DATE: 3-16-2021

SIGNATURE: 

SIGNATURE: 

PRINT: County Judge, Roger Harmon

PRINT: Keith Russell

PO: _____

SALES REP: Keith Russell

PHONE: (806)576-3369 EXT 377

EMAIL: Keith.Russell@vtisecurity.com

CLIENT SERVICES



PREVENTATIVE MAINTENANCE

Preventative maintenance is a critical component of any security system. It ensures that all components are functioning properly and that any potential issues are identified and resolved before they become a problem. This includes regular software updates, hardware checks, and system testing.

SERVICE PROTECTION PLANS

Service protection plans provide an additional layer of security for your system. They cover a wide range of services, including hardware replacement, software updates, and system testing. This ensures that your system is always up and running and that any potential issues are resolved quickly.

ADDITIONAL/MANAGED SERVICES

- 24/7 monitoring and response
- Remote management and troubleshooting
- On-site support and installation
- System testing and validation
- Hardware and software updates
- System backup and recovery
- Security audits and assessments
- Incident response and investigation
- System integration and migration
- System optimization and tuning
- System documentation and reporting

STANDARD SERVICE SLA

On-site/remote response time within 5 business days, confirm request within 2 hours of receipt, ETA within 8 hours

PRIORITY SERVICE SLA

(Silver, Gold & Platinum)
On-site/remote response time within 2 business days; confirm req/est within 5 hours; ETA within 4 hours

EMERGENCY SERVICE SLA

(Silver+, All Gold & Platinum)
Same day, on-site, and remote response, confirmation and ETA within 1 hour

SERVICE PROTECTION PLAN LEVELS

| Service Level | 24/7 Monitoring | 24/7 Remote Support | 24/7 On-site Support | Hardware Replacement | Software Updates | System Testing | System Backup | System Integration | System Migration | System Optimization | System Documentation | System Reporting | System Investigation | System Resolution |
|---------------|-----------------|---------------------|----------------------|----------------------|------------------|----------------|---------------|--------------------|------------------|---------------------|----------------------|------------------|----------------------|-------------------|
| Platinum | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Gold+ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Gold | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Silver+ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Silver | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| Bronze | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |

For more information, please contact your account manager or visit our website at www.vtisecurity.com. We are committed to providing the highest quality service and support to our clients.

NATIONAL SUPPORT

800.853.0828
www.vtisecurity.com
Monday - Friday, 9am - 5pm EST

EMERGENCY AFTER HOURS DISPATCH

800.853.0828